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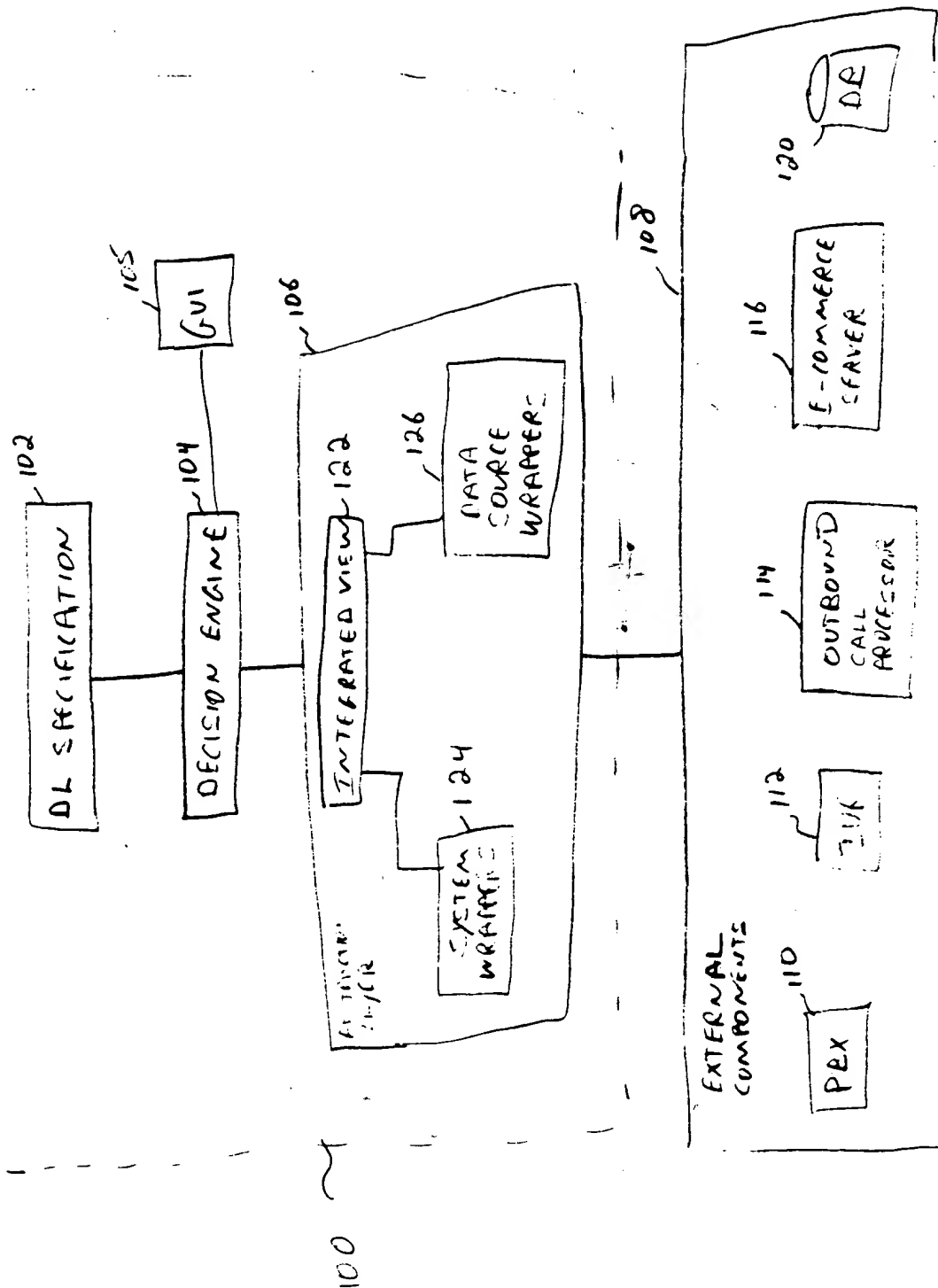


FIG. 1

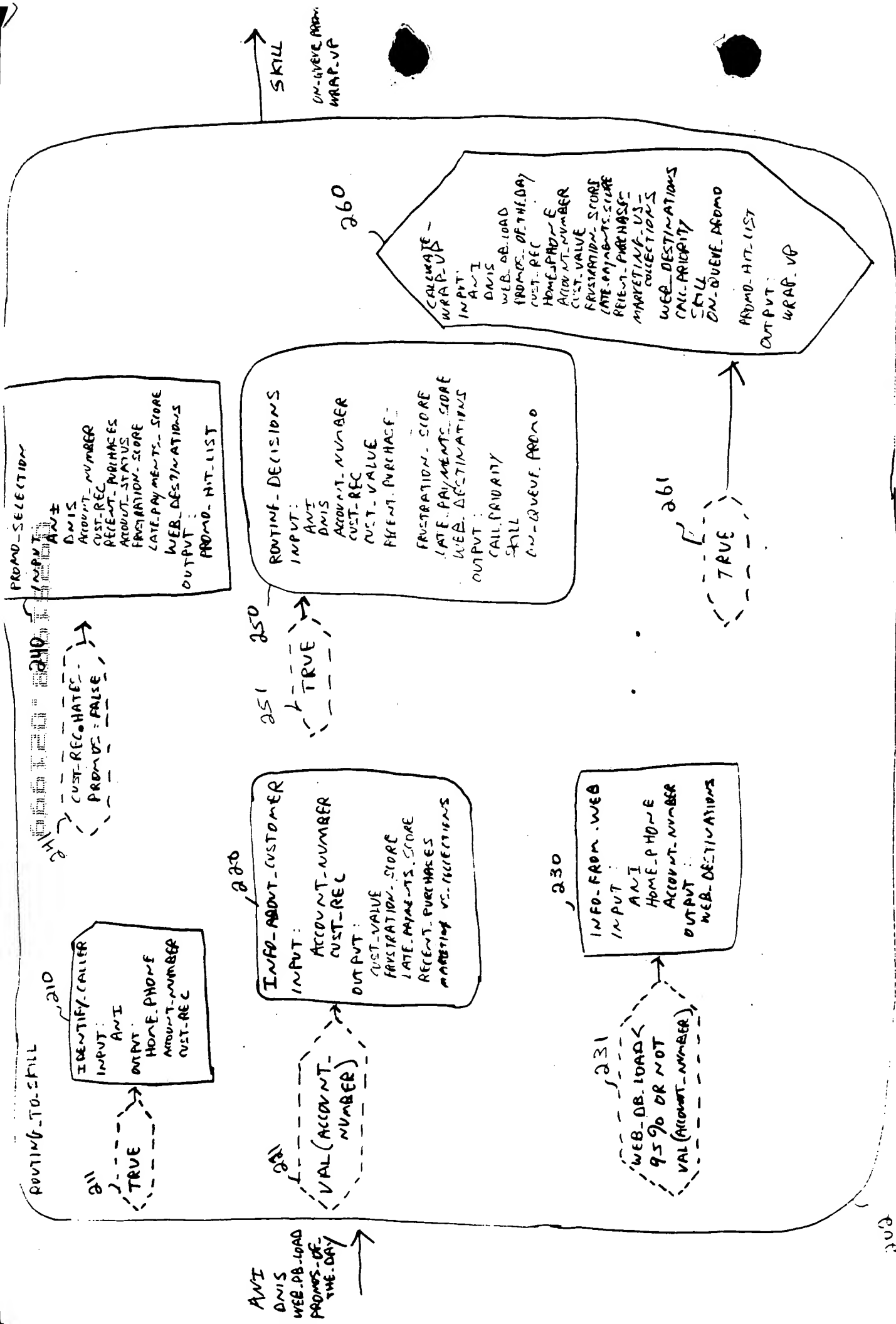


FIG. 2

2/010

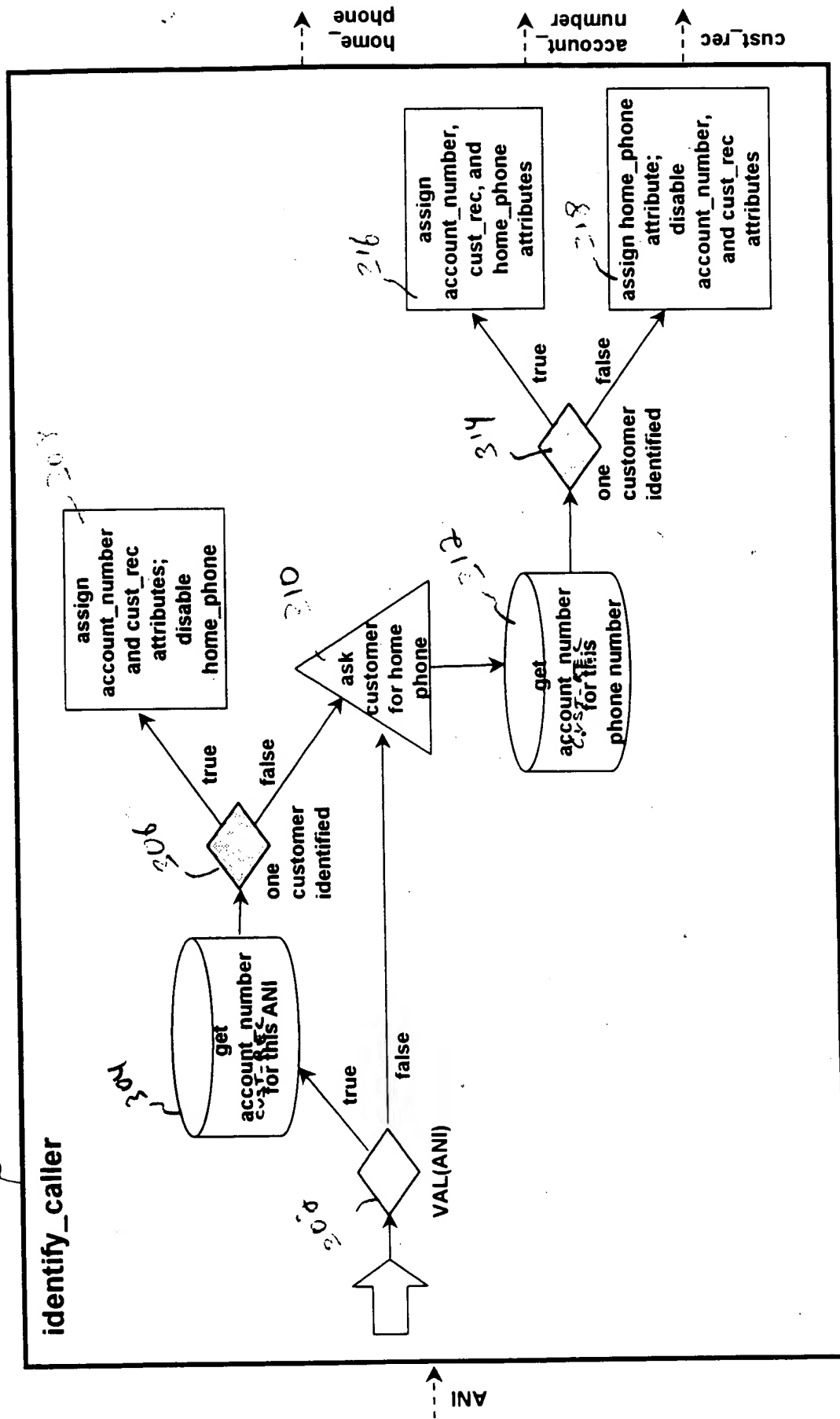
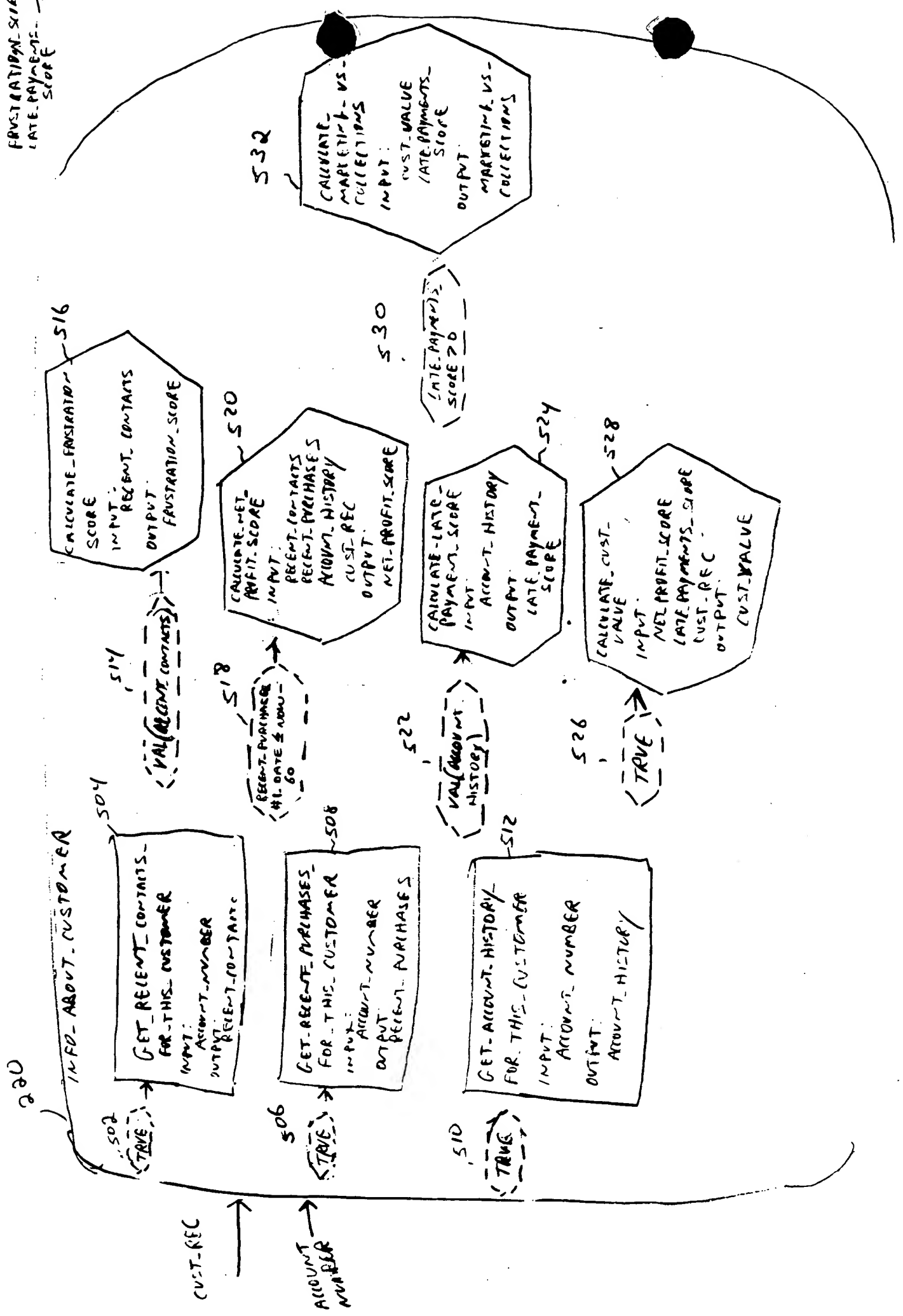


Fig. 3

COST VALUE →
 MARKETING VS. →
 COLLECTIONS
 FRUSTRATION SCORE
 LATE PAYMENTS →
 SCORE

DATA BASE




```

1  Module: info_from_web
2      Submodule of: routing_to_skill
3      Input attributes:  ANI
4                          home_phone
5                          account_number
6      Output attributes: web_destinations : list(tuple(regions: set of
7                                     {"Australia","Asia",...
8                                     "NAmerica-US", "US"},
9                                     itinerary:web_form_content,
10                                    date_last_modified : date ))
11      Enabling condition: web_db_load < 95% or not VAL(account_number)
12      Type:               foreign
13      Computation:        get_web_data(ANI, home_phone, account_number)
14      Side-effect:        no

```

Fig. 7

1 Module: promo_selection
2 Submodule of: routing_to_skill
3 Input attributes: ANI
4 DNIS
5 account_number
6 cust_rec
7 cust_value
8 recent_purchases
9 frustration_score
10 late_payments_score
11 web_destinations
12 Output attributes: promo_hit_list : list (promo_message)
13 Enabling condition: cust_rec.hates_promos? = false
14 Type: foreign
15 Computation: get_promo_hit_list(ANI, DNIS, account_number,
16 cust_rec, cust_value, recent_purchases,
17 account_status, frustration_score,
18 late_payments_score, web_destinations)
19 Side-effect: no

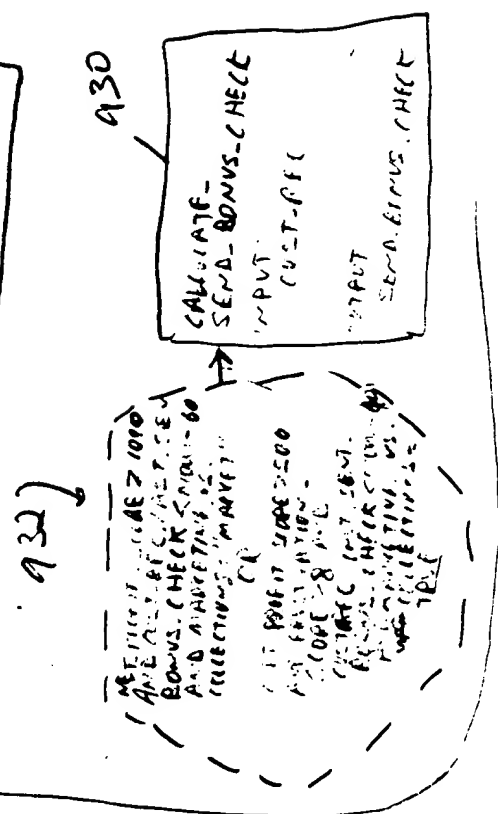
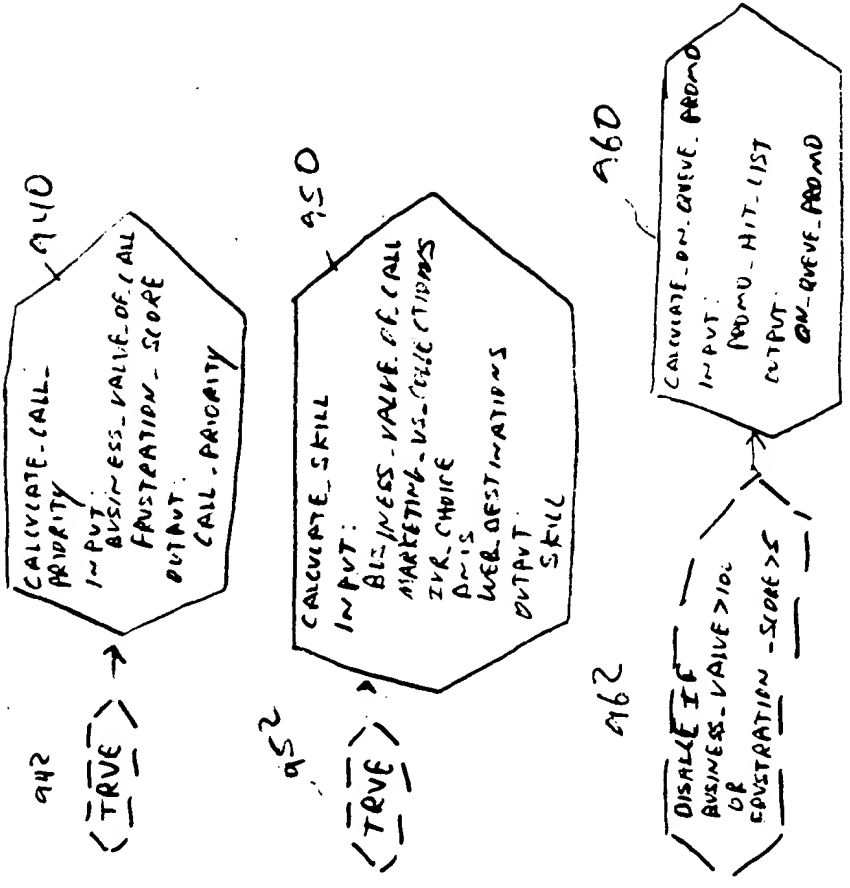
Fig. 8

250

66120-868550

ROUTING SECTIONS

ANI
 QNT
 ACCTNT. NUMBER
 CUST. REC
 CUST. VALUE
 ACCT. PERIOD'S
 MONTH-
 STATUS
 FRUSTRATION-
 SCORE
 LATE PAYMENTS-
 SCORE
 WEB-
 DESTINATIONS



CALL-PRIORITY
 SKILL
 ON-QUEUE
 PROMD
 SCORE
 PROMD-LIST


```

1  Module:  calculate_wrap_up
2      Submodule of:  routing_to_skill
3      Input attributes:  Ani
4                          dnis
5                          Web_DB_Load
6                          Promos_Of_The_Day
7                          Cust_Rec
8                          Home_Phone
9                          Account_Number
10                         Cust_Value
11                         Frustration_Score
12                         Late_Payments_Score
13                         Recent_Purchases
14                         Marketing_VS_Collections
15                         Web_Destinations
16                         Call_Priority
17                         Skill
18                         On_Queue_Promo
19                         Screen_Pop_List
20                         Promo_Hit_List
21      Output attributes:  wrap_up : set ( tuple ( att_name: string,
22                                              value: string ))
23      Enabling condition:  true
24      Type:                decision
25      Computation:
26          Rules:            if true then wrap_up <- (att_name: "DNIS",
27                                              value : convert-to-string (DNIS))
28                          if true then wrap_up <- (att_name: "ANI",
29                                              value: convert-to-string (ANI))
30                          if true then wrap_up <- (att_name: "skill",
31                                              value: skill)
32                          if web_destinations not empty then wrap_up <-
33                              (att_name: \"web_destinations\",
34                              value: (convert-to-string
35                                      (web_destinations))
36                          if cust_rec.card_color = "gold" <-
37                              (att_name:"frustration_score",
38                              value: convert-to-string
39                                      (frustration_score))
40      Combining policy:      wrap-up-cp //use contributions of all
41                              rules with true condition
42      Side-effect:          yes
43      Side-effect function:  write_into_archive ( wrap_up )

```

Fig. 11

```

1  Module:  get_recent_contacts_for_this_customer
2      Submodule of:  info_about_customer
3      Input attributes:  account_number
4      Output attributes:  recent_contacts : list ( tuple ( date: date,
5                                                              event: event_type,
6                                                              delay_during_contact: int,
7                                                                  \\ minutes
8                                                              delay_before_shipment: int
9                                                                  \\ days
10                                                             amount: $value ) )
11      Enabling condition:  true
12      Type:  foreign
13      Computation:  using recent_contacts_db
14                    select date,event,amount
15                    from contact_db
16                    where acct_num = account_number
17      Side-effect:  no

```

Fig. 12

```

1  Module:  get_recent_purchases_for_this_customer
2      Submodule of:  info_about_customer
3      Input attributes:  account_number
4      Output attributes:  recent_purchases : list ( tuple ( date: date,
5                                     item : 20digit,
6                                     qty : int,
7                                     amount : $value ) )
8      Enabling condition:  true
9      Type:  foreign
10     Computation:  using purchase_db
11                   select date,item,qty,amount
12                   from purchases
13                   where acct_num = account_number
14     Side-effect:  no

```

Fig. 13

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```

1  Module: calculate_frustration_score
2      Submodule of:  info_about_customer
3      Input attributes:  recent_contacts
4      Output attributes:  frustration_score : [1..10]
5      Enabling condition: VAL(recent_contacts)
6      Type:              decision
7      Computation:
8          Rules:          if recent_contacts#1 defined then
9                          frustration_score <-
10                             (value/50) *
11                             [(delay_during_contact/2) +
12                             max(0,delay_before_shipment -
13                             10)/3]
14
15                          if recent_contacts#2 defined then
16                          frustration_score <-
17                             (value/100) *
18                             [(delay_during_contact/2) +
19                             max(0,delay_before_shipment -
20                             10)/3]
21
22      Combining policy: frustration-score-cp //add contributions
23                                     of true rules and
24                                     round up, to max
25                                     of 10
26      Side-effect:          no

```

Fig. 15


```

1  Module:  calculate_net_profit_score
2      Submodule of:  info_about_customer
3      Input attributes:  recent_contacts,
4                          recent_purchases,
5                          account_history,
6                          cust_rec
7      Output attributes:  net_profit_score
8      Enabling condition:  recent_purchases#1.date<=now-60
9      Type:  decision
10     Computation:
11         Rules:
12             if recent_purchases not empty then
13                 net_profit_score <-
14                 10% * sum (recent_purchases#i.amount
15                 where recent_purchases#i.date > now -
16                 60)
17             if recent_contacts not empty then
18                 net_profit_score <-
19                 -( 5 * count ( recent_contacts#i
20                 where recent_contacts#i.type =
21                 "complaint"))
22             if account_history.overdue_amount > 0
23             then net_profit_score <-
24                 - account_history.overdue_amount *
25                 account_history.number_days_overdue / 30
26             if cust_rec.card_color = "platinum" then
27                 net_profit_score <- 100
28             if cust_rec.card_color = "gold" then
29                 net_profit_score <- 50
30             if cust_rec.card_color = "green" then
31                 net_profit_score <- 10
32             if DISABLED(cust_rec) then
33                 net_profit_score <- 20
34     Combining policy:  net-profit-score-cp //add contributions
35                        of rules with true
36                        conditions
37     Side-effect:  no

```

Fig. 16

```

1  Module:  calculate_late_payment_score
2      Submodule of:  info_about_customer
3      Input attributes:  account_history
4      Output attributes:  late_payment_score
5      Enabling condition:  VAL(account_history)
6      Type:  decision
7      Computation:
8          Rules:  if cust_rec.card_color = "platinum" then
9                  late_payments_score <-
10                   (account_history.overdue_amount
11                    number_of_days_overdue)/100
12
13                  if cust_rec.card_color = "gold" then
14                   late_payments_score <-
15                    (account_history.overdue_amount *
16                     number_of_days_overdue)/50
17
18                  if cust_rec.card_color = "green" then
19                   late_payments_score <-
20                    (account_history.overdue_amount *
21                     number_of_days_overdue)/10
22
23      Combining policy:  late-payment-score-cp //rule with true
24                        condition wins;
25                        default is 0
26
27      Side-effect:  no

```

Fig. 17

```

1  Module:  calculate_cust_value
2      Submodule of:  info_about_customer
3      Input attributes:  net_profit_score,
4                          late_payments_score,
5                          cust_rec
6      Output attributes:  cust_value
7      Enabling condition:  true
8      Type:  decision
9      Computation:
10         Rules:  if VAL(net_profit_score) then cust_value <-
11                  (1 - 1/net_profit_score) * 75
12
13                  if cust_rec.card_color = "platinum" then
14                      cust_value <- 20
15
16                  if cust_rec.card_color = "gold" then cust_value
17                      <- 10
18
19                  if cust_rec.card_color = "green" then
20                      cust_value <- 5
21
22                  if VAL(frustration_score) then cust_value <-
23                      5*frustration_score
24
25      Combining policy: calculate-cust-val-cp //Add values of true
26                                     rules and round up, to
27                                     max of 100, default is
28                                     0
29
30      Side-effect:  no

```

Fig. 18

```

1  Module:  calculate_marketing_vs_collections
2      Submodule of:  info_about_customer
3      Input attributes:  cust_value,
4                        late_payments_score
5      Output attributes:  marketing_vs_collections
6      Enabling condition:  late_payments_score > 0
7      Type:  decision
8      Computation:
9          Rules:  if late_payments_score > f(cust_value) then
10                 marketing_vs_collections <- "collect"
11                 // f is function from [1..100] into [1..10],
12                 // it could be linear, i.e., f(cust_value) =
13                 // cust_value/10
14                 // or it could be shallower in beginning and
15                 // steeper
16                 // towards end
17
18
19      Combining policy :  marketing-vs-collection-cp //default is
20                                                                "marketing",
21                                                                any rule
22                                                                with true
23                                                                condition
24                                                                wins
25
26      Side-effect:  no

```

Fig. 19


```

1  Module: calculate_business_value_of_call
2      Submodule of: routing_decisions
3      Input attributes:   IVR_choice,
4                          web_destinations,
5                          frustration_score,
6                          marketing_vs_collections,
7                          late_payments_score,
8                          net_profit_score
9      Output attributes:  business_value_of_call : int
10     Enabling condition: true
11     Type:               decision
12     Computation:
13         Rules:
14             if true then business_value_of_call <-
15                 (cust_value/50 * net_profit_score)
16
17             if true then business_value_of_call <-
18                 10*frustration_score
19
20             if DNIS = "Australia_promotion" then
21                 business_value_of_call <- 100
22
23             if "Australia" in web_destinations[i].regions for
24                 some i where
25                 web_destinations[i].date_last_modified > now -
26                 30
27                 then business_value_of_call <- 100
28
29             if IVR_choice = "intl" then business_value_of_call <-
30                 50
31
32             if marketing_vs_collections = "collect" then
33                 business_value_of_call <-
34                 (late_payments_score *
35                 account_history.overdue_amount)/5
36
37     Combining policy: business-value-of-call-cp // Add contributions of
38                                                         rules with true
39                                                         conditions and round up,
40                                                         default is 0
41
42     Side-effect:         no

```

Fig. 21

1 Module: Calculate_send_bonus_check
2 Submodule of: routing_decisions
3 Input attributes: cust_rec
4 Output attributes: send_bonus_check?
5 Enabling condition: if net_profit_score > 1000
6 and cust_rec.last_sent_bonus_check < now - 60
7 and marketing_vs_collections = "market"
8 OR
9 if net_profit_score > 500
10 and frustration_score > 8
11 and cust_rec.last_sent_bonus_check < now - 60
12 and marketing_vs_collections = "market"
13
14 Type: foreign
15 Side-effect: yes
16 side-effect-function:
17 issue_and_send_check(\$50,cust_rec.name,cust_rec.address)

Fig. 22

```

1  Module: call_priority
2      Submodule of: routing_decisions
3      Input attributes:  business_value_of_call
4                        frustration_score
5      Output attributes: call_priority
6      Enabling condition: true
7      Type:             decision
8      Computation:
9      Rules:             if business_value_of_call < 25 then
10                        call_priority <- 1
11
12                        if 25 <= business_value_of_call < 100 then
13                        call_priority <- 2
14
15                        if 100 <= business_value_of_call < 500 then
16                        call_priority <- 3
17
18                        if 500 <= business_value_of_call then
19                        call_priority <- 4
20
21                        if frustration_score > 8 then
22                        call_priority <- 4
23
24                        if 6 <= frustration_score <= 8 then
25                        call_priority <- 3
26
27      Combining policy: call-priority-cp // high value wins with
28                        default result 2
29
30      Side-effect:       no

```

Fig. 23


```

1  Module: calculate_skill
2      Submodule of:    routing_decisions
3      Input attributes:  business_value_of_call
4                        marketing_vs_collections
5                        IVR_choice
6                        DNIS
7                        web_destinations
8      Output attributes: skill
9      Enabling condition: true
10     Type:             decision
11     Computation:
12         Rules:         if marketing_vs_collections = "collections"
13                        then skill <- ["collections", infinity]
14
15                        if business_value_of_call > 100
16                        then skill <- ["high_tier", 40]
17
18                        if DNIS = "australia_promotion" then
19                        skill <- ["australia_promo", infinity]
20
21                        if "Australia" in web_destinations[i].regions
22                        for some i where web_destinations[i].date_last_modified >
23                        now - 30 then
24                        skill <- ["australia_promo", 20]
25
26                        if cust_rec.estimated_income_bracket = ">100K-150K" then
27                        skill <- ["australia_promo", 25]
28
29                        if cust_rec.estimated_income_bracket = ">150K" then
30                        skill <- ["australia_promo", 35]
31
32                        if IVR_choice = "dom" then skill <- ["norm_tier_dom", 30]
33
34                        if IVR_choice = "intl" then skill <- ["norm_tier_intl", 30]
35
36                        if "US" in web_destinations[i].regions for some
37                        i where web_destinations[i].date_last_modified >
38                        now - 30 then
39                        skill <- ["norm_tier_dom", 20]
40
41                        if "US" not in web_destinations[i].regions for
42                        some i where web_destinations[i].date_last_modified > now -
43                        30 then
44                        skill <- ["norm_tier_intl", 20]
45
46     Combining policy: skill-cp //weighted sum policy, and ties are
47                        broken by ordering "collections",
48                        "australia_promo", "high_tier",
49                        "low_tier_intl", "low_tier_dom",
50                        default is 1
51
52     Side-effect: no

```

Fig. 24

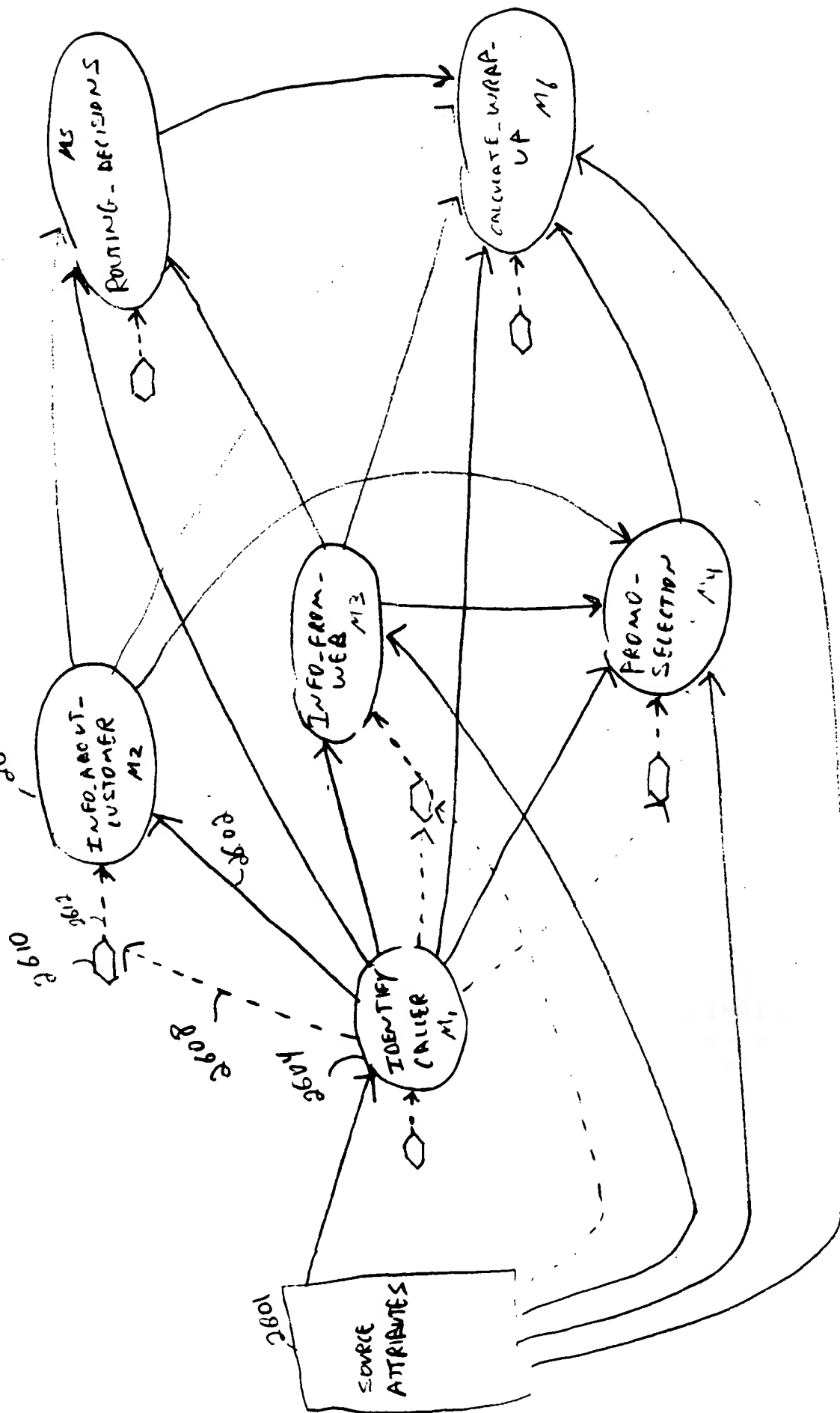
```

1  Module: calculate_on_queue_promo
2      Submodule of: routing_decisions
3      Input attributes:   promo_hit_list
4      Output attributes:  on_queue_promo
5      Enabling condition: DISABLE if business_value > 100 or
6      frustration_score > 5
7      Type:               decision
8      Computation:
9          Rules:           if 60 < ACD.expected_wait_time(skill)
10                          then on_queue_promo <-
11                          promo_hit_list[#1]
12                          if business_value_of_call < 30
13                          then on_queue_promo <- promo_hit_list[#1]
14      Combining policy: on-queue-promo-cp // first true wins, default
15                                      is 0
16
17      Side-effect:        no

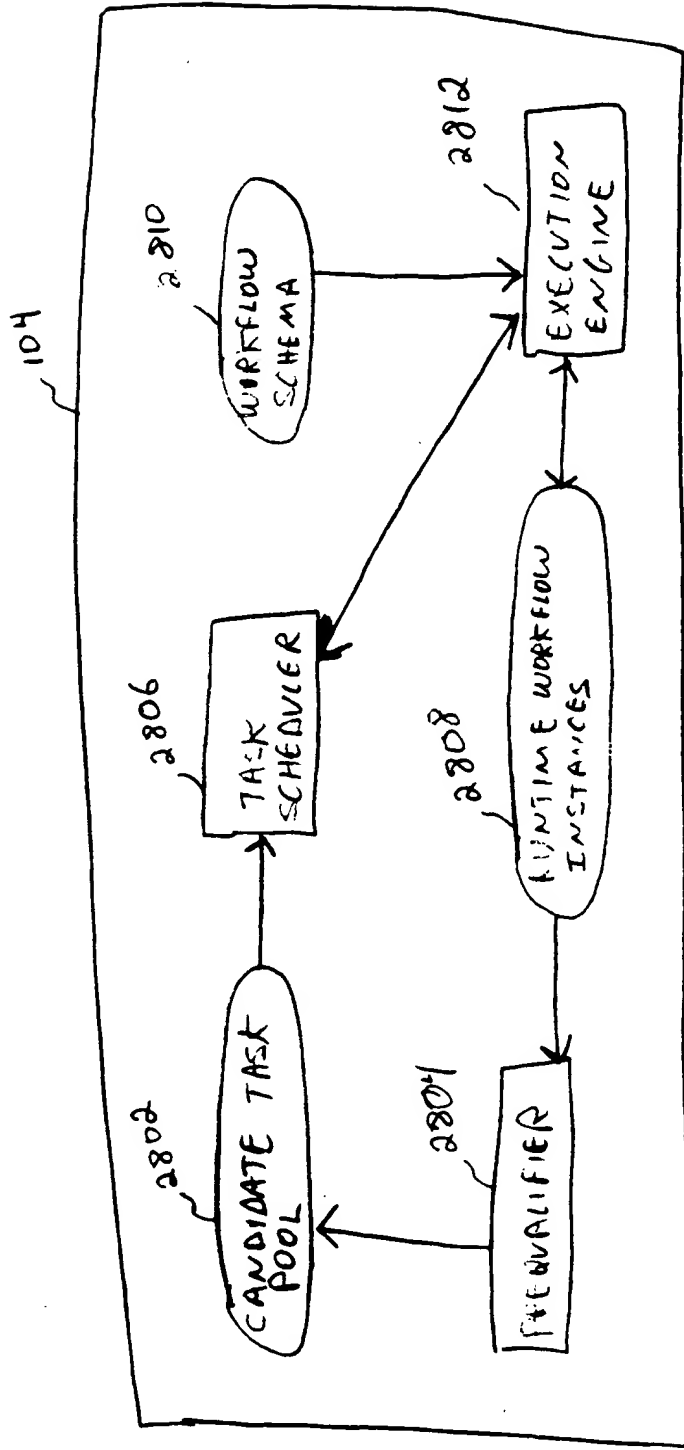
```

Fig. 25

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616 28



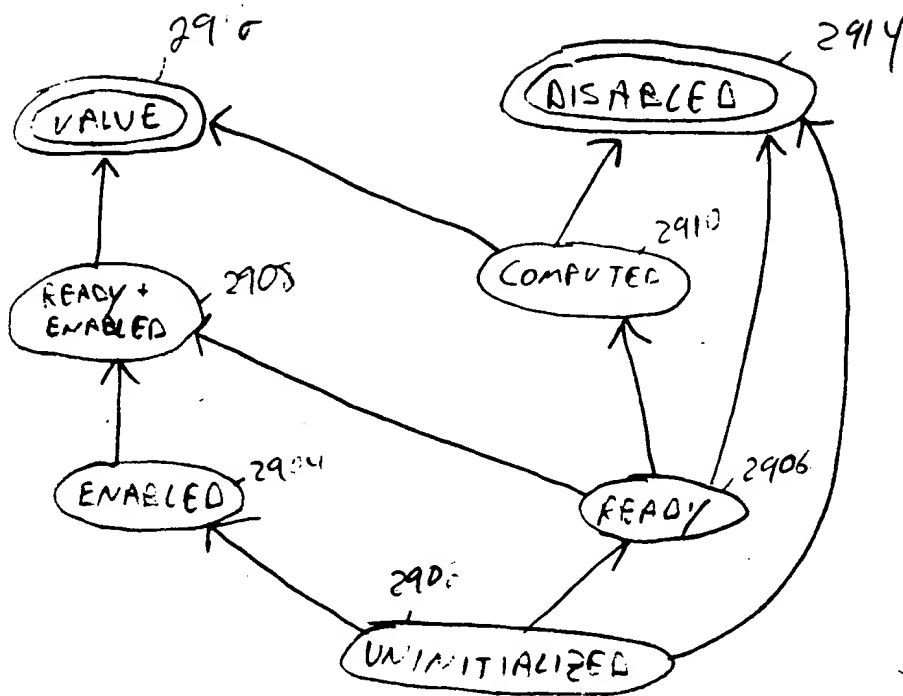


FIG 29

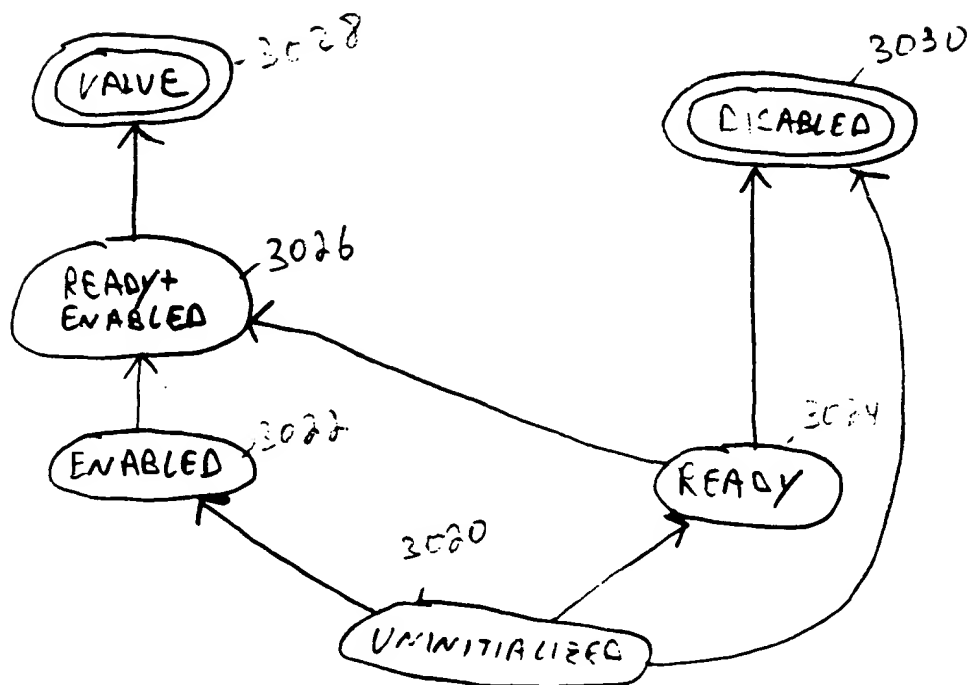
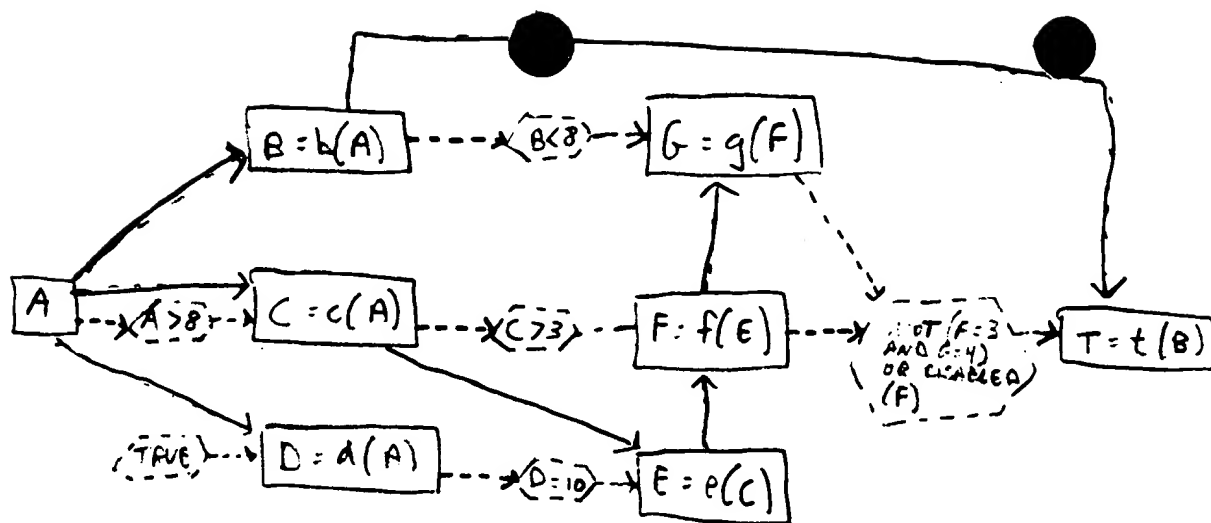


FIG 30



F16. 32

Global variables:

These variables are global to the whole execution of workflow instance

G : a dependency graph
 S : set of source attribute nodes of G
 T : set of target attribute nodes of G
 $\sigma []$: array of attribute states
 $\mu []$: array of attribute values
 $\alpha []$: array of three valued logic values (*true, false unknown*)
 $HIDDEN_EDGE$: set of hidden edges of G .
 $HIDDEN_ATT$: set of hidden attribute nodes of G .

3402

Notations:

$\sigma[A]$: element of array $\sigma []$ that corresponds to the attribute node A in G
 $\mu[A]$: element of array $\mu []$ that corresponds to the attribute node A in G
 $\alpha[p]$: element of array $\alpha []$ that corresponds to the condition node p in G

3404

Initialization phase:

procedure Init:

Input:

g : a dependency graph:
 So : source nodes in g
 Te : terminal nodes in g

body:

BEGIN init

$G := g$; $S := So$; $T := Te$;

/ Initialization of the states and values of attributes nodes */*

FOR all the attribute nodes A in G DO

IF $A \in S$ */* A is a source node */*

THEN $\sigma[A] := \text{READY} + \text{ENABLED}$

ELSE $\sigma[A] := \text{INITIALIZED}$;

$\mu[A] := \text{NULL}$;

END FOR

/ Initialization of α -values of condition nodes */*

FOR all the condition nodes p in G DO

$\alpha[A] := \text{unknown}$;

END FOR

/ Initialization of the set of hidden edges and hidden nodes */*

$HIDDEN_EDGE := \emptyset$; $HIDDEN_ATT := \emptyset$

END init

3408

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Increment

Input:

A : an attribute in G .
 v : a value for A .

body:

BEGIN increment

$\mu[A] := v$;

IF $\sigma[A] = \text{READY}$

THEN propagate_att_change(A , COMPUTED)

IF $\sigma[A] = \text{READY} + \text{ENABLED}$

THEN propagate_att_change(A , VALUE)

END Increment

propagate_att_change

Input:

B : an attribute in G .
 σ : a state for B

body:

/* Set state for B */

IF (($\sigma[B] = \text{ENABLED}$) AND ($\sigma = \text{READY}$)) OR ($\sigma[B] = \text{READY}$) AND ($\sigma = \text{ENABLED}$))

THEN $\sigma[B] := \text{READY} + \text{ENABLED}$

ELSE $\sigma[B] := \sigma$;

/* push relevant information to the affected successor nodes */

CASE : $\sigma[B] \in \{\text{VALUE}, \text{COMPUTED}\}$ /* The value of B is computed */

/* try to evaluate predicate nodes that are using the value of B */

FOR each condition node p of the form $\text{pred}(t_1, \dots, t_n)$ such that $(B, p) \in G$ DO

IF $(B, p) \notin \text{HIDDEN_EDGE}$

THEN

Hide_edge((B, p));

IF $\text{Eval}(p) \neq \text{unknown}$ THEN $\alpha[p] := \text{Eval}(p)$; propagate_cond_change(p);

END FOR

/* check if the attributes nodes that have B as input parameters are READY */

FOR each attribute node C such that $(B, C) \in G$ DO

IF $\sigma[B] = \text{VALUE}$ THEN

IF $(B, C) \notin \text{HIDDEN_EDGE}$

THEN

Hide_edge((B, C));

IF there exists no attribute node D such that $(D, C) \notin \text{HIDDEN_EDGE}$

THEN propagate_att_change(C , READY);

END FOR

CASE : $\sigma[B] = \text{ENABLED}$

/* evaluates condition nodes of the form VALUE (B) and DISABLED (B) */

FOR each condition node p of the form VALUE (B) or DISABLED (B) such that $(B, p) \in G$ DO

IF $(B, p) \notin \text{HIDDEN_EDGE}$

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F1/34B

```

THEN
  Hide_edge((B,p))
  IF  $p$  is of the form VALUE ( $A$ ) THEN  $\alpha[p] := true$  ELSE  $\alpha[p] := false$ ;
  propagate_cond_change( $p$ );
END FOR
CASE :  $\sigma[B] = DISABLED$ 
/* evaluate condition nodes of the form VALUE ( $B$ ) and DISABLED ( $B$ ) */
FOR each condition node  $p$  of the form VALUE ( $B$ ) or DISABLED ( $B$ ) such that  $(B,p) \in G$  DO
  IF  $(B,p) \notin HIDDEN\_EDGE$ 
    THEN
      Hide_edge(( $B,p$ ));
      IF  $p$  is of the form VALUE ( $A$ ) THEN  $\alpha[p] := false$  ELSE  $\alpha[p] := true$ ;
      propagate_cond_change( $p$ );
    END FOR
  /* check if the attribute nodes that have  $B$  as input parameters are READY */
  FOR each attribute node  $C$  such that  $(B,C) \in G$  DO
    IF  $(B,C) \notin HIDDEN\_EDGE$ 
      THEN
        Hide_edge(( $B,C$ ));
        IF there are no more attribute nodes  $D$  such that  $(D,C) \notin HIDDEN\_EDGE$ 
          THEN propagate_att_change( $C, READY$ );
        END FOR
      /* If the attribute is stable then hide the attribute */
      IF ( $\sigma[B] \in \{DISABLED, VALUE\}$ ) THEN Hide_node( $B$ );
    END propagate_att_change
  
```

propagate_cond_change

Input:

p : a condition node in G .

body:

BEGIN propagate_cond_change

let n be the successor of p in G

IF $(p,n) \notin HIDDEN_EDGE$

THEN

Hide_edge((p,n));

CASE: n is OR condition node

IF ($\alpha[p] = true$) THEN $\alpha[n] := true$; propagate_cond_change(n); END IF;

IF $\alpha[p] = false$ AND for each condition node p' where $(p',n) \in G$, $(p',n) \in HIDDEN_EDGE$

THEN $\alpha[n] := false$; propagate_cond_change(n); END IF;

CASE: n is a AND node

IF ($\alpha[p] = false$) THEN $\alpha[n] := false$; propagate_cond_change(n); END IF;

IF $\alpha[p] = TRUE$ AND for each condition node p' where $(p',n) \in G$, $(p',n) \in HIDDEN_EDGE$

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```

    THEN  $\alpha[n] := TRUE$  ; propagate_cond_change(n); END IF;
CASE : n is NOT node
     $\alpha[n] := \neg(\alpha[p])$  ; propagate_cond_change(n);
CASE : n is an attribute node
    IF ( $\alpha[p] = true$ )
        THEN propagate_att_change(n, ENABLED)
        ELSE propagate_att_change(n, DISABLED);
    END propagate_cond_change

```

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Hide_edge*Input* (n, n') : an edge in G .*body*

BEGIN Hide_edge

 $HIDDEN_EDGE := HIDDEN_EDGE \cup \{(n, n')\};$ IF (there are no more edges $(n, n'') \in G$ such that $(n, n'') \notin HIDDEN_EDGE$ THEN Hide_node(n)

END Hide_edge

Hide_node*Input* n : a node in g .*body*

BEGIN Hide_node

 $HIDDEN_ATT := HIDDEN_ATT \cup \{n\}$ FOR each edge $(n', n) \in g$ such that $(n', n) \notin HIDDEN_EDGE$ DOHide_edge(n', n)

END FOR

END Hide_node

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Global variables:

These variables are global to the whole execution of workflow instance

G : a dependency graph

S : set of attribute nodes of G /* this set contains the source nodes */

T : set of attribute nodes of G /* this set contains target nodes */

$\sigma[]$: array of attribute states

$\alpha[]$: array of three valued logic values (*true, false unknown*)

$HIDDEN_EDGE$: set of edges of G .

$HIDDEN_ATT$: set of attribute nodes of G .

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$T_M[][]$: Matrix of integers that associates an integer value to each pair (p, A) where p is a condition node and A is an attribute node in G

/* $T_M[p][A] = 0$ means that the attribute A is True_necessary for the condition node p */

$F_M[][]$: Matrix of integers that associates an integer value to each pair (p, A) where p is a condition node and A is an attribute node in G

/* $F_M[p][A] = 0$ means that the attribute A is False_necessary for the condition node p */

$V_M[][]$: Matrix of integers associates an integer value to each pair (B, A) where B and A are attribute nodes in G

/* $V_M[B][A] = 0$ means that the attribute A is Value_necessary for the attribute node B */

$S_M[][]$: Matrix of integers associates an integer value to each pair (B, A) where B and A are attribute nodes in G

/* $S_M[B][A] = 0$ means that the attribute A is Stable_necessary for the attribute node B */

$N[]$: Array of boolean

$N[A] = \text{true}$ means that the attribute A is computed as necessary/*

$N[A] = \text{false}$ means that the attribute A is not computed as necessary*/

Notations :

$nb_pred(p)$: number of predecessors of p in G

Initialization phase:

procedure Init :

Input:

g : a dependency graph:

So : source nodes in g

Te : terminal nodes in g

body:

BEGIN N_init

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File 35A

Init() } 3508

/* Initialization of T_N, F_N, S_N, V_N */
FOR all the condition nodes p in G DO
FOR all the attribute nodes A in G DO

CASE : p is an OR node :

$T_N[p][A] := nb_pred(p);$
 $F_N[p][A] := 1;$

/* rule 1 */

/* rule 2 */

CASE : p is an AND node :

$T_N[p][A] := 1;$
 $F_N[p][A] := nb_pred(p);$

/* rule 3 */

/* rule 4 */

CASE : p is a NOT node :

$T_N[p][A] := 1;$
 $F_N[p][A] := 1;$

/* rule 5 */

/* rule 6 */

CASE : p is a node of the form VAL(B) or DIS(B):

$T_N[p][A] := 1;$
 $F_N[p][A] := 1;$

/* rules 7 and 9 */

/* rules 8 and 10 */

CASE : p is a node of the form $pred(t_1, \dots, t_n)$:

$T_N[p][A] := 1;$
 $F_N[p][A] := 1$

/* rule 11 */

/* rule 12 */

END FOR

END FOR

FOR all the attributes nodes A in G DO

FOR all the attribute nodes B in G DO

$S_N[A][B] := 1; V_N[A][B] := 1$

END FOR

END FOR

FOR all the attributes nodes A in G DO

$M[A] := false$

END FOR

END N_init

N_Increment

Input :

A : an attribute in G .

v : a value for A .

Variables /* Global to one execution of the increment phase (for one execution step) */

prev_E: set of attribute nodes
/* used to store the nodes that were READY+ENABLED or ENABLED (in a previous execution of N-increment) */

prev_HIDDEN_EDGE: /* set of edges*/
used to store the edges that were previously hidden (in the previous steps) */

prev_T_N: set of pairs (*p*, *A*) where *p* is a condition node and *A* is an attribute node
/* used to denote the elements of $T_N[p][A]$ that were set to 0 in a previous execution of N-increment */

prev_F_N: set of pairs (*p*, *A*) where *p* is a condition node and *A* is an attribute node
/* used to denote the elements of $F_N[p][A]$ that were set to 0 in a previous execution of N-increment */

Δ_E : set of attribute nodes
/* used to store the new ENABLED or READY+ENABLED attribute nodes that were neither ENABLED nor READY+ENABLED in the previous steps. */

Δ_HIDDEN_EDGE : set of edges
/* used to store the new hidden edges */

new_V_N: set of pair (*A*, *A*) where *A* is an attribute node
/* used to store the positions of elements of $V_N[][]$ whose new value is zero due to case 1 */

new_S_N: set of pair (*B*, *A*) where *B* and *A* are attribute nodes
/* used to store the positions of elements of $S_N[][]$ whose new value is zero due to case 2 */

new_T_N: set of pair (*p*, *A*) where *p* is a predicate node and *A* is an attribute node
/* used to store the positions of elements of $T_N[][]$ whose new value is zero due to some new hidden edges (case 3) */

new_F_N: set of pair (*p*, *A*) where *p* is a predicate node and *A* is an attribute node
/* used to store the positions of elements of $F_N[][]$ whose new value is zero due to some new hidden edges (case 4) */

body:
BEGIN N_increment

/* preparation step: */

prev_HIDDEN_EDGE := *HIDDEN_EDGE*;

prev_E := {*A* | *A* is an attribute node in *G* and $\sigma[A] \in \{\text{READY+ENABLED, ENABLED}\}$ }

Increment(*A*, *v*)

/* Instigation step : Compute new necessary properties according to the instigation cases */

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F1/ 35C

Case 1 :

$\Delta_E := \{A | A \text{ is an attribute node in } G \text{ and } \sigma[A] \in \{\text{READY+ENABLED, ENABLED}\}$
 and $A \notin \text{prev_E}\}$
 $\text{new_V_N} := \emptyset;$
 FOR each attribute node A in Δ_E DO
 $V_N[A][A] := 0; \text{new_V_N} := \text{new_V_N} \cup \{(A, A)\}$ /* a node is value_necessary for itself*/
 END FOR

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Case 2 :

$\text{new_S_N} := \emptyset;$
 FOR each attribute node B in Δ_E DO
 FOR each attribute node A in G such that $\sigma[A] \in \{\text{READY+ENABLED, ENABLED}\}$ DO
 IF $V_N[B][A] = 0$ and $S_N[B][A] = 1$
 THEN $S_N[B][A] = 0; \text{new_S_N} := \text{new_S_N} \cup \{(B, A)\}$ /* rule (13)*/
 END FOR
 END FOR

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$\Delta_HIDDEN_EDGE := HIDDEN_EDGE - \text{prev_HIDDEN_EDGE}$
 $\text{prev_T_N} := \{(p, A) | T_N[p][A] = 0\}$
 $\text{prev_F_N} := \{(p, A) | F_N[p][A] = 0\}$
 $\text{new_T_N} := \emptyset;$
 $\text{new_F_N} := \emptyset;$

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FOR all edges $(n, p) \in \Delta_HIDDEN_EDGE$ such that $p \notin HIDDEN_ATT$ and p is a condition node DO
 FOR all attribute nodes A such that $\sigma(A) \notin \{\text{COMPUTED, VALUE, DISABLED}\}$ DO

CASE: 3

CASE : p is an OR node:

IF $(n, A) \notin \text{prev_T_N}$

THEN

$T_N[p][A] := T_N[p][A] - 1;$ /* rule (1)*/

IF $T_N[p][A] = 0$ THEN $\text{new_T_N} := \text{new_T_N} \cup \{(p, A)\}$

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CASE: 4

CASE : p is an AND node :

IF $(n, A) \notin \text{prev_F_N}$ /* same reasoning as for OR nodes but with rule 4*/
 THEN

$F_N[p][A] := F_N[p][A] - 1;$ /* rule (4)*/

IF $F_N[p][A] = 0$ THEN $\text{new_F_N} := \text{new_F_N} \cup \{(p, A)\}$

END FOR

END FOR

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/* Propagation step */

New_propagate(*new_V_N*, *new_S_N*, *new_T_N*, *new_F_N*) } 3540
END N_Increment

New_propagate

Input :

new_V_N : set of pairs (*A*,*A*) where *A* is an attribute node

new_S_N : set of pairs (*B*,*A*) where *B* and *A* are attribute nodes

new_T_N : set of pairs (*p*,*A*) where *p* is a condition node in *G* and *A* is an attribute node

new_F_N : set of pairs (*p*,*A*) where *p* is a condition node in *G* and *A* is an attribute node

body:

FOR each pair (*A*,*A*) in *new_V_N* DO

propagate_V_N(*A*,*A*)

FOR each attribute node *B* such that (*A*,*B*) ∈ *G* and (*A*,*B*) ∉ *HIDDEN_EDGE* } 3546

V_M[B][A] := 0; propagate_V_N(*B*,*A*)/ * rule (16) */

END FOR

END FOR

FOR each pair (*B*,*A*) in *new_S_N* DO

propagate_S_N(*B*,*A*)

END FOR

FOR each pair (*p*,*A*) in *new_T_N* DO

propagate_T_N(*p*,*A*)

END FOR

FOR each pair (*p*,*A*) in *new_F_N* DO

Propagate_F_N(*p*,*A*)

END FOR

END N-propagate

propagate_V_N

Input :

B : an attribute node in *G*.

A : an attribute node in *G*./* *A* is newly Value_necessary for *B**/

body:

IF σ[*B*] = ENABLED and *S_M[B][A]* = 1

THEN *S_M[B][A]* = 0; propagate_S_N(*B*,*A*)

/*rule (13)*/

ELSE let *p* be the condition node such that (*p*,*B*) ∈ *G*.

IF *F_N[p][A]* = 0 and *S_M[B][A]* = 1

THEN *S_M[B][A]* = 0; propagate_S_N(*B*,*A*)

/*rule (14)*/

END IF

FOR each condition node *p* of the form *pred*(*t*₁, ..., *t*_n)

such that (*B*,*p*) ∈ *g* and (*B*,*p*) ∉ *HIDDEN_EDGE* DO

IF *T_N[p][A]* = 1

THEN *T_N[p][A]* := 0; propagate_T_N(*p*,*A*)

/*rule (11)*/

IF *F_N[p][A]* = 1

THEN *F_N[p][A]* := 0; propagate_F_N(*p*,*A*)

/*rule (12)*/

END FOR
END propagate_V_N

propagate_S_N

Input:

B : an attribute node in G .

A : an attribute node in G /* A is newly Stable_necessary for B */

body:

FOR each attribute node C such that $(B,C) \in g$ and $(B,C) \notin HIDDEN_EDGE$ DO

IF $V_M[C][A] = 1$ THEN $V_M[C][A] = 0$; propagate_V_N(C,A) /* Rule 17 */

END FOR

IF $B \in T$ THEN $M[A] := true$ } 3562

END propagate_S_N

propagate_F_N

Input:

p : a condition node in G .

A : an attribute node in G /* A is newly False_necessary for p */

body:

let n be the successor of p in G

IF $(p,n) \in HIDDEN_EDGE$

THEN

CASE : n is an OR or AND node

IF $F_M[n][A] > 0$

THEN

$F_M[n][A] := F_M[n][A] - 1$; /*rules (2) and (4)*/

IF $F_M[n][A] = 0$ THEN propagate_F_N(n,A)

CASE : n is a NOT node

IF $T_M[n][A] = 1$ THEN $T_M[n][A] := 0$; propagate_T_N(n,A) /*rule (6)*/

CASE : n is an attribute node

IF $(T_M[p][A] = 0$ or $V_M[n][A] = 0$ and $S_M[n][A] = 1$

THEN $S_M[n][A] = 0$; propagate_S_N(n,A) /*rules (14) and (15)*/

FOR each condition node p' of the form VALUE (n)

such that $(n,p') \in g$ and $(n,p') \notin HIDDEN_EDGE$ DO

IF $F_M[p'][A] = 1$ THEN $F_M[p'][A] := 0$; propagate_F_N(p',A) /*rule (8)*/

END FOR

FOR each condition node p' of the form DISABLED (n)

such that $(n,p') \in G$ AND $(n,p') \notin HIDDEN_EDGE$ DO

IF $T_M[p'][A] = 1$ THEN $(T_M[p'][A] := 0$; propagate_T_N(p',A) /*rule (10)*/

END FOR

END propagate_F_N

propagate_T_N

Input:

p : a condition node in G .

A : an attribute node in G /* A is newly True_necessary for p */

body:

let n be the successor of p in G

IF $(p,n) \notin HIDDEN_EDGE$

THEN

CASE : n is an OR or AND node

IF $T_N[n][A] > 0$

THEN

$T_N[n][A] := T_N[n][A] - 1; /*rule (1) and (3)*/$

IF $T_N[n][A] = 0$ THEN propagate_T_N(n,A)

CASE : n is a NOT node

IF $F_N[n][A] = 1$ THEN $F_N[n][A] := 0$; propagate_F_N(n,A) /* rule (5) */

CASE : n is an attribute node

IF $F_N[p][A] = 0$ and $S_N[n][A] = 1$

THEN $S_N[n][A] = 0$; propagate_S_N(n,A) /*rule (15)*/

FOR each condition node p' of the form VALUE (n)

such that $(n,p') \in G$ and $(n,p') \notin HIDDEN_EDGE$ DO

IF $T_N[n][A] = 1$ THEN

$T_N[p'][A] := 0$; propagate_T_N(p',A) /*rule (8)*/

END FOR

FOR each condition node p' of the for DISABLED (n)

Such that $(n,p') \in G$ and $(n,p') \notin HIDDEN_EDGE$ DO

IF $F_N[n][A] = 1$ THEN

$F_N[p'][A] := 0$; propagate_F_N(p',A) /*rule (9)*/

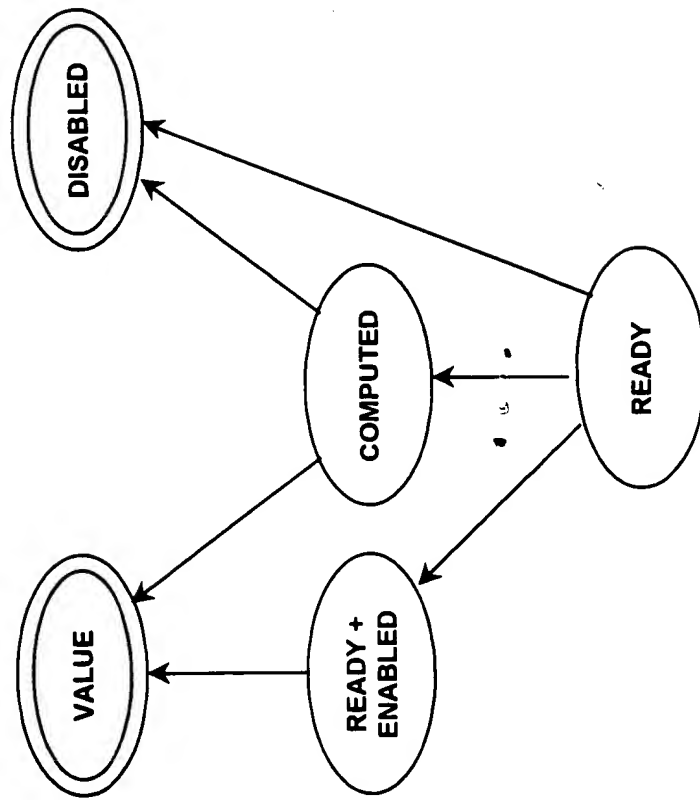
END FOR

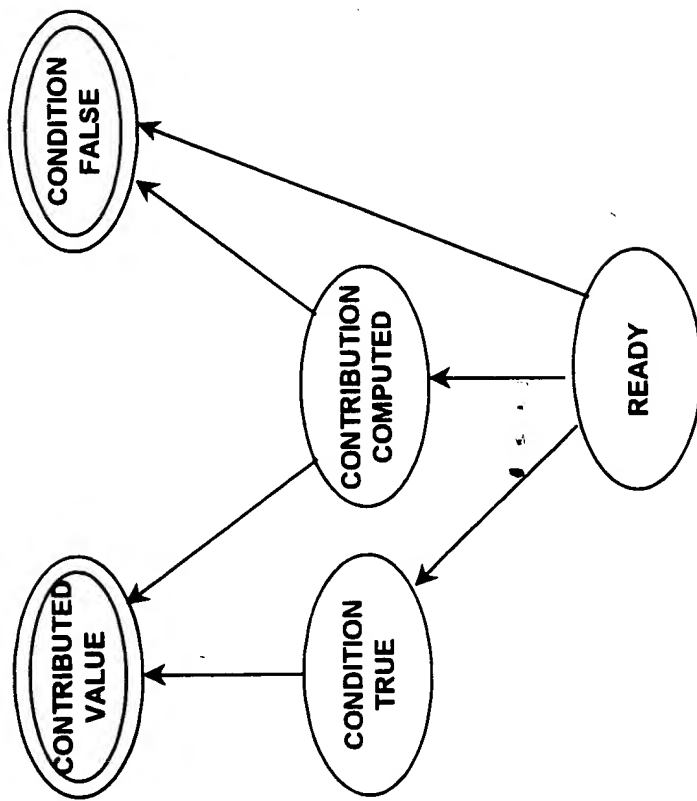
END propagate_T_N

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Fig 356





DATA COLLECTION

	A	B	C	D	E	F	G	H	I	J
1		source	get_recent_contacts_... (node 604)	get_recent_purchases_... (node 608)	get_account_history_... (node 612)	calculate_frustration_score (node 616)	calculate_net_profit_score (node 620)	calculate_late_payments_score (node 624)	calculate_cust_value (node 628)	calculate_marketing_vs_collections (node 632)
2			foreign module	foreign module	foreign module	"add contribs. of true rules and round up, to max of 10"	"add contribs. of true rules and round up, to max of 100"	"true rule wins; default is 0"	"add contribs. of true rules and round up, to max of 100"	"any true rule gives collect; default is marketing"
3		account_number	recent_contacts	recent_purchases	account_history	frustration_score	net_profit_score	late_payment_score	cust_value	marketing_vs_collections
4	<"John Doe", "101 Ash, LA", "gold", FALSE 31...>	421136 51	NS	NS	NS	NS	NS	NS	NS	NS
5			ENABLED READY	ENABLED READY	ENABLED READY	READY	READY	READY	ENABLED READY	READY
6						READY	READY	1	READY	"collect" C-C
7						READY	READY	CONDITION TRUE	1	
8						READY	READY	1	10 C-V	
9						1	1		1	
10						50 C-V			READY	

[illegible]

	A	B	C	D	E	F	G	H	I	J
1	source		get_recent_contacts_... (node 604)	get_recent_purchases_... (node 608)	get_account_history_... (node 612)	calculate_frustration_score (node 616)	calculate_net_profit_score (node 620)	calculate_late_payments_score (node 624)	calculate_cust_value (node 628)	calculate_marketing_vs_collections (node 632)
2			foreign module	foreign module	foreign module	"add contribs. of true rules and round up, to max of 10"	"add contribs. of true rules and round up, to max of 100"	"true rule wins; default is 0"	"add contribs. of true rules and round up, to max of 100"	"any true rule gives collect; default is marketing"
3	cust_rec	account_number	recent_contacts	recent_purchases	account_history	frustration_score	net_profit_score	late_payment_score	cust_value	marketing_vs_collections
4	<"John Doe", "101 Ash, LA", "gold", FALSE SV ...>	421136 SV	NS	[<8-10-98,coat, 1, \$60> <6-15-98,hat, SV 1, \$20 >	<10,46,<9-18-98 pay,\$40 > <8-10-98, SV order,\$60>	NS	SU	SV 9	NS	NS
5			ENABLED READY	VALUE	VALUE	READY	DISABLED	VALUE	ENABLED READY	ENABLED READY
6						READY				"collect" C-C
7						READY				
8							-9 C-V		10 C-V	
9										
10							50 C-V		READY	

File 59

Initialization

Based on the DL specification, compute rows 1, 2, and 3 of the display; } 4002
For source attribute cells of row 4 do:
For each source attribute with value, insert value and apply
"attribute_value_indication"; } 4004
For each source attribute that is disabled, apply
"attribute_disabled_indication"; } 4006
For each non-decision module
In row 5, apply "module_uninitialized_indication";
In row 4, apply "attribute_uninitialized_indication"; } 4008
For each decision module
In row 5, apply "module_ready_indication";
In row 4, apply "attribute_uninitialized_indication"; } 4010
For each cell in rows 6,7,8,., apply "rule_ready_indication" }

Iteration

For each event of execution engine do

Case on event_type

non_dec_module_enabled:

in row 5, apply "module_enabled_indication"; } 4012

non_dec_module_ready:

in row 5, apply "module_ready_indication"; } 4014

non_dec_module_ready+enabled:

in row 5, apply "module_ready+enabled_indication"; } 4016

non_dec_module_computed::

in row 5, apply "module_computed_indication";

in row 4, label corresponding attribute cell with the value computed } 4018

and apply

"attribute_computed_indication";

non_dec_module_value:

in row 5, label cell for this module as "value" and apply } 4020

"module_value_indication";

in row 4, label corresponding attribute cell with value assigned and

apply

"attribute_value_indication"

non_dec_module_disabled:

} 4022

in row 5, label cell for this module as "disabled" and apply
"module_disabled_indication";
in row 4, label corresponding attribute cell with "1" and apply
"attribute_disabled_indication"

dec_module_enabled+ready:

in row 5, label cell with "enabled+ready" and apply
"module_enabled+ready_indication";

dec_module_computed:

in row 5, label cell with "computed" and apply
"module_computed_indication";
in row 4, label cell with the computed value and apply
"attribute_computed_indication";

dec_module_value:

in row 5, label cell with "value" and apply
"module_value_indication";
in row 4, label cell with the computed value and apply
"attribute_value_indication";

dec_module_disabled:

in row 5, label cell with "disabled" and apply
"module_disabled_indication";
in row 4, label cell with "1" and apply
"attribute_disabled_indication";

comp_rule_condition_true:

to corresponding cell, apply "rule_cond_true_indication";

comp_rule_contribution_computed:

to corresponding cell, label with computed value and apply
"rule_contribution_computed_indication";

comp_rule_contributed_value:

to corresponding cell, label with computed value and apply
"rule_contributed_value_indication";

comp_rule_condition_false:

to corresponding cell, label with "1" and apply
"rule_condition_false_indication";

EndCase

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F16 40B